

# Mid-East

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Melbourne  
Florida

Phone: 800-673-1517

Drop shipper of analog musical instruments Mid-East is a family owned and operated musical instrument maker based in Melbourne, Florida. The story of Mid-East began in Ohio in 1973 when Alice Kundrat, a teacher of belly dancing, wanted some better finger cymbals for her students. Her husband, Steve Kundrat, who was a stockbroker at the time, volunteered "I can make them better and for less", and it wasn't long before the living room was turned into a makeshift factory, supplying zills to a number of dance studios. All four boys helped to count, clean, and bag zills, and within a few years Steve quit his job, and the family was in business. To find a larger audience, the Kundrats took the show on the road, traveling to any number of fairs and festivals, with tables full of their instruments. With period costumes adding to the ambiance, they reached out to musicians from far and wide who enthusiastically received their historic and ethnic musical instruments. Today, the company is housed in an 18,000 square foot warehouse in Florida. Mid-East designs and creates handcrafted, historic, and ethnic instruments from rich cultures all around the world. Instruments such as the harp, sitar, bodhran, oud, doumbek, ukulele, and dulcimer are but a few of the instruments we make easily accessible to musicians and enthusiasts worldwide. For more than 40 years, we have built our reputation by supplying unique instruments to musicians, both beginner and professional. Whether new to playing music or an accomplished musician, we have something that should be perfect for you. Our instruments fall into four general categories: strings, winds, drums, and percussion. These basic groups are home to over 400 different types of musical instruments. With an emphasis on craftsmanship and commitment to quality, we are pioneering new designs and developing new methods of manufacturing to improve not only the quality and affordability of instruments, but also their availability to you. With our unique lines of instruments and excellent customer service, we endeavor to create lifelong relationships with

the music community, and exceed the expectations of musicians. We support music and the arts in all walks of life by bringing the miracle of music right to you.

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